



Differences, Diversity, and Co-authoring that Make a Difference

Or How To Better Learn about Others and Ourselves for successful
Research Collaborations

The reality of people management is that people are **DIFFERENT!!**

- Differences need to be recognized
- Differences need to be appreciated
- Differences need to be acted upon



Without recognition, appreciation,
and behavioral change,
IT IS JUST WORDS!



The MBTI* has ONE main objective

- The MBTI is one of the best tools for helping individuals learn about themselves and enhance relationships with others through appreciation of differences



The MBTI helps discovering normal differences in people

- Each unique person has preferences in:
 - drawing and getting energy
 - processing information
 - making decisions
 - relating to their environment

DIFFERENTLY!



Bottom line: there are some very good reasons for using MBTI

The MBTI is:

- a self-report instrument
- non-judgmental
- an indicator of preferences
- a way to sort, not to measure
- well researched
- rich in theory
- professionally interpreted
- used internationally

